



11775 Reading Road • Cincinnati, Ohio 45241  
563-7771 • 1-800-426-8656 • Fax 483-3685

To whom it may concern

We have been working with Profitable Glass Solutions over the last 18 months and Joel's unprecedented knowledge in the Auto Glass Industry was key to his success at implementing the procedures, programs and training we were looking for. We have been in business for 27 years and were looking not only for business consulting but complete reconfiguration of our processes. With Joel's initiative and guidance, we implemented new technology, tools and a more efficient business model to cut costs and increase our sales while streamlining our procedures. PGS earned the respect, confidence and willingness of our team to make the necessary changes for our continued success. Joel's mentorship with our team enabled better independent work and overall, a seamless transition with no distraction to our everyday business.

The implementation of new software, enhancing our GPS and communication equipment, hiring our accounting team, and creating pay-for-performance compensation plans, are just a few examples of increased efficiency now in our business. These changes produced significant cost savings with no headache due to Joel's unfailing effort with their integration and success.

PGS went above and beyond our expectations and we would strongly recommend them to any company looking to increase employee morale, transition to newer technology, and overall reengineer parts or the entirety of your company.

  
Lisa Gabrielle  
Mels Auto Glass